



News Release

For Immediate Release

NCBFAA moves to cure three trucking headaches

Washington, DC: The National Customs Brokers & Forwarders Association of America, Inc. (NCBFAA) and Ex Works, Inc., the industry's leading service linking forwarders and customs brokers with their trucking networks, have announced the June 22 launch of the **NCBFAA COMPLY DIRECTORY**, an exciting new benefit that will streamline risk management and deliver substantial time savings to NCBFAA members – at no cost whatsoever.

“The launch of this ExWorks module, free to all Regular members, will assist them in managing their businesses and being compliant,” said NCBFAA President Geoffrey Powell. “This product will reduce potential liability for Regular members by providing the ability to confirm if motor carriers chosen by the Customs Broker/Freight Forwarder are properly licensed, have adequate insurance coverage in place, meet TSA regulatory requirements of the IACs and also confirm safety ratings.”

The **NCBFAA COMPLY DIRECTORY** is provided to NCBFAA regular members only through a special arrangement between the NCBFAA and Remote Control America, LLC, a subsidiary of Ex Works. Access to similar information (from Ex Works itself or other compliance management services) can cost forwarders and customs brokers anywhere from hundreds to thousands of dollars each year.

The service addresses three critical needs:

1. **Compliance.** Members can use the information to help vet their truckers, including checking operating authority, safety ratings, insurance certificates, and the all-important driver training and related data required by the TSA for air pickups.
2. **Procurement.** Members can locate the trucking companies they need in any location – the NCBFAA COMPLY DIRECTORY includes over 6,500 cartage and drayage companies
3. **Processing.** Members can compare and negotiate rates on individual shipments, offer to carriers, and receive automated emails confirming booking, POD and invoice.

“We’ve been building the information, technology and services that power the **NCBFAA Comply Directory** for over ten years” said Gregg Borgeson, President of Ex Works. “This unique agreement with the NCBFAA allows us to open this incredible resource to the leading forwarders and brokers in our industry – and to do so at no cost whatsoever to its members. We see this as a big win for both the members and the trucking companies who can now do business more efficiently – using an established process – with hundreds of their most important customers.”

Headquartered in Washington, DC, the NCBFAA represents over 850 member companies with some 100,000 employees in international trade - the nation's leading freight forwarders, customs brokers, ocean transportation intermediaries (OTIs), NVOCCs and air cargo agents, serving more than 250,000 importers and exporters. Established in 1897 in New

York, NCBFAA is considered the national voice of the industry. Through its various committees, counsel and representatives, the Association maintains a close watch over legislative and regulatory issues that affect its members. It keeps them informed of these and other related issues through its weekly Monday Morning eBriefing and various meetings as well as conferences throughout the year.

Headquartered in Boston, MA, Ex Works, Inc. is the leading service connecting forwarders and the unique population of trucking companies that provide specialized ground transportation on their behalf. Every day, forwarders use the Ex Works system to process over 4,000 orders with hundreds of cartage and drayage agents.

Contacts: Geoffrey Powell@gcpowell@chpowell.com (410) 609-2580
Gregg Borgeson@gborgeson@exworksinc.com (617) 329-1112
Melzana Wilson@melziew@mallorygroup.com (901) 370-4204
Merritt Tremper@merit@merittradeservices.com (847) 899-4131

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