SPRING HAS ARRIVED JUST IN TIME...

...for you to get on top of your continuing education for the year! After the strangest winter in recent memory, springtime brings a wave of fresh relief. We applaud everyone within the trade community who braved the chilly temperatures and snowy conditions to either attend an educational event, or head into work to maintain the efficiency of trade.

Now that your time is freed up from shoveling snow or having to keep an eye out for the next cycle of inclement weather, you can focus your attention towards our robust catalog of educational offerings.

So enjoy the sun, smell the flowers, and happy studying!
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**THANK YOU, MR. PRESIDENT!**

For the last two years, the NEI has received unwavering support from NCBFAA President Darrell J. Sekin, Jr.

President Sekin has continuously garnered the overall support of the Association for the NEI and continued leading by example in placing an importance on education to raise the level of excellence in the industry.

As President Sekin leaves his term of office after an outstanding two years of service, we here at the NEI share our deepest gratitude to President Sekin and wish him all the best as he continues on to the next chapter of his life!

**Certifications**

**Certified Customs Specialist (CCS)**

The CCS program assists trade professionals involved in the import industry to become experts in the current import regulations. If you have just a year or two of related experience, this course will provide you with a solid foundation for you to increase your industry knowledge.

**Certified Export Specialist (CES)**

The CES program educates trade professionals in the export industry towards becoming competent and knowledgeable in the current export regulations. You will find that participation in the CES program will provide you with numerous venues for honing your professional skills while continuing to stay up with the rapidly changing OTI/Freight Forwarders marketplace.
WEBINARS

CCS

Best Practices for Foreign Temporary Imports Using an ATA Carnet
May 6 · 1 Credit
Hosted By: NEI & Roanoke Trade

Internal Controls for Customs Clearance Operations
May 8 · 1 Credit
Hosted By: NEI & Braumiller Law Group

CES

Best Practices for U.S. Temporary Exports Using an ATA Carnet
April 17 · 1 Credit
Hosted By: NEI & Roanoke Trade

Export Controls
April 24 · 1 Credit
Hosted By: NEI & Becker & Poliakoff, P.A.

An Overview of the PACA Complaint Process
April 30 · 1 Credit
Hosted By: USDA

Understanding USSPI/FSSPI
May 20 · 1 Credit
Hosted By: NEI & Braumiller Law Group

CCS / CES

Negotiating Global Supply Chain Costs
April 2 · 1 Credit
Hosted By: The World Academy

Purchasing & Sourcing Departments - Import Compliance Guidelines
April 17 · 1 Credit
Hosted By: Miller & Company P.C.

eBond Webinar
April 23 · 2 Credits
Hosted By: CONECT

ITAR: Understanding What Falls Under These Rules
April 30 · 1 Credit
Hosted By: NEI & Braumiller Law Group

Combat Identity Fraud & Cargo Theft
May 13 · 1 Credit
Hosted By: NEI & Avalon Risk Management

Customs Value Issues
May 14 · 1 Credit
Hosted By: Miller & Company P.C.

5-Step Risk Management
May 21 · 1 Credit
Hosted By: The World Academy

Managing Forwarders & Brokers
June 11 · 1 Credit
Hosted By: The World Academy

What to Watch for When Making an Entry Utilizing a Special Trade Agreement
June 17 · 1 Credit
Hosted By: NEI & Braumiller Law Group

NAFTA/FTA - Qualification & Certificates of Origin
June 19 · 1 Credit
Hosted By: Miller & Company P.C.

Foreign Trade Zones
June 26 · 1 Credit
Hosted By: NEI & Roanoke Trade

Attendance at these events will only be granted CCS credits.

Attendance at these events will only be granted CES credits.

Attendance at these events will be granted both CCS and CES credits.
HOSTED BY SANDLER, TRAVIS & ROSENBERG

ON-DEMAND WEBINARS

ON-DEMAND WEBINARS ARE AVAILABLE FOR PURCHASE ON-DEMAND.

CCS

Accessorizing for Winter: Classifying Footwear, Accessories, and Bags Under the Harmonized Tariff Schedule · 1.5 Credits

Advanced GSP: Making and Protecting Duty-Free Claims · 1.5 Credits

Advanced Tariff Classification · 2 Credits

Advanced Tariff Classification Part II · 2 Credits

Apparel Classification Under the Harmonized Tariff Schedule: When a T-shirt Is Not a T-shirt · 1.5 Credits

CBP, CPSC, FTC, FPLA - Making Sense of Marking, Labeling Laws & Regulations · 1.5 Credits

CBP’s Importer Self-Assessment Program - Is It Right for You? · 1.5 Credits

Commodity Jurisdiction and Export Classification: Which Agency Controls Your Exports? · 1.5 Credits

Customs Regulatory Audits: Standing Up to CBP Scrutiny · 1.5 Credits

Dealing with Antiboycott Issues in the Real World · 1 Credit

Don’t Get Short Changed: Utilizing and Verifying Textile Short Supply Provisions in Free Trade Agreements · 1.5 Credits

Establishing a Top-Notch C-TPAT Program: Best Practices for Attaining Tier 3, Implementing the 5-Step Risk Assessment, Conducting Internal Audits, and Addressing Annual Reviews · 1.5 Credits

European Union Trade Preferences for Apparel · 1.5 Credits

Expanding Your International Sales thru E-Commerce while Ensuring Compliance with U.S. Export Controls · 1.5 Credits

FDA and Customs Regulations for New Over-the-Counter and Prescription Drugs · 1.5 Credits

Filing Chapter 98: Taking Advantage of Available Duty Savings · 1.5 Credits

First Sale Customs Valuation: Maximize Your Company’s Duty Savings Today · 1.5 Credits

Food and Dietary Supplements 101: Customs and FDA Compliance Issues for U.S. Importers · 1.5 Credits

Footwear Classification: Ain’t That A Kick? · 1.5 Credits

Foreign Corrupt Practices Act - Conducting Corporate Internal Investigations · 1 Credit

FSMA Update Including Discussion of New Foreign Supplier Verification Program and Third Party Auditor Rules - What Every Food Importer Needs to Know · 1.5 Credits

FTA Documentation and Recordkeeping for Textiles and Apparel · 1.5 Credits

HAZMAT Shipping & Handling: Compliance Nuts and Bolts for the Automotive and Other Affected Industries · 1.5 Credits

How to Succeed in Classifying Your Goods Without Really Trying · 1.5 Credits

Identifying Agents for Customs Purposes - Traps for the Unwary Importer · 1 Credit

Import Compliance Manuals · 1.5 Credits

Managing Risk in Foreign Sourcing · 1.5 Credits
On-Demand Webinars

HOSTED BY SANDLER, TRAVIS & ROSENBERG

CCS

- Mergers & Acquisitions: Due Diligence and Export Compliance · 1.5 Credits
- NAFTA Basics for Textiles & Apparel: Best Practices for Successful Compliance Reviews · 1.5 Credits
- Overview of Major Trends in the U.S. Apparel Market and Outlook for the Future · 1.5 Credits
- Tariff Classification for 2013 · 1.5 Credits
- Tariff Classification: From the Outlandish to the Outrageous, Cases You Should Know · 1.5 Credits
- Telling On Yourself – The Benefits & Pitfalls of Self-Reporting Customs Errors · 1.5 Credits
- Textile and Apparel Rules of Origin: In Which Nation Was Transformation? · 1.5 Credits
- The 2010 Incoterms® - Has Your Company Transitioned to the 2010 Incoterms? · 1 Credit
- Toxic Substances Control Reform: What It Means for the Trade Community · 1 Credit
- Transaction Value Finally Made Simple: Total Payments and Additions to the Price · 1 Credit
- When Export Violations Happen to Good Companies: Identifying and Resolving Export Compliance Issues · 1.5 Credit

HOSTED BY GLOBAL TRADE ACADEMY

CCS/CES

- Documentary Letters of Credit · 1.5 Credits
- Export Control Reform Part 1: Overview of the U.S. Export Control Reform Initiative and Recent Updates on Deemed Reexports · 1.5 Credits
- Export Control Reform Part 2: Classification Changes in the EAR Under Export Control Reform · 1.5 Credits
- ISA Self-Testing · 1.5 Credits
- ISA Process Webinar · 1.5 Credits
- Recordkeeping and Auditing Rules for Import Compliance · 1.5 Credits
- Understanding Drawback · 1.5 Credits
- Valuation for Importing into the United States · 1.5 Credits
Free Webinars

HOSTED BY U.S. CENSUS BUREAU

CCS/CES

All Products Have a Classification Number - Learn How to Find Yours · 1 Credit

Discovering New Markets - Utilizing USA Trade Online · 1 Credit

Foreign Trade Regulations - Demystifying the Rules of Exporting · 1 Credit

Getting It Right the First Time - How to Avoid Common Penalties · 1 Credit

The ABCs of the AES · 1 Credit

Understanding the Basics - An Introduction to Foreign Trade Statistics · 1 Credit

What Is a Foreign Trade Zone and How Can It Help You? · 1 Credit

Your Free Tools of the Trade - AESDirect and AESPcLink · 1 Credit

HOSTED BY EXPORT.GOV

CES

AES Overview · 1 Credit

Canada Webinar Series: NAFTA Documentation · 1 Credit

Cashing in With Free Trade Agreements · 1 Credit

Duty Drawbacks · 1 Credit

EU REACH Part I · 1 Credit

EU REACH Part II · 1 Credit

Export Commodity Classification · 1 Credit

Export Documentation New to Export · 1 Credit

Foreign Trade Regulations Filing Requirements · 1 Credit

How to Find HS Codes and Calculate Duties and Taxes · 1 Credit

New Incoterms · 1 Credit

Selecting a Freight Forwarder · 1 Credit

Taking Advantage of NAFTA · 1 Credit

Understanding Export Controls · 1 Credit

Understanding Export Controls for Encryption · 1 Credit
WEB-BASED COURSES

HOSTED BY GISTNET

CCS

- Basic NAFTA for Customs Brokers · 4.5 Credits
- Customs Broker’s Licensure Exam Preparation
  Learning by Practice & Simulation · 20 Credits
- Introduction to Importer Security
  Filing (10+2) · 4.5 Credits
- Introduction to U.S. Customs Brokerage, Part 1:
  The Players, Functions and Business of · 14.5 Credits
- Introduction to U.S. Customs Brokerage, Part 2:
  Customs Broker Transactions, Supervision · 12.5 Credits
- Introduction to U.S. Customs Brokerage, Part 3:
  Cargo Release Processing; Surety Bonds · 13 Credits
- Introduction to U.S. Customs Brokerage, Part 4:
  Documentation & Admissibility; Product Compliance & Marking Requirements · 17 Credits
- Introduction to U.S. Customs Brokerage, Part 5:
  Basic HTSUS Classification · 19 Credits
- Introduction to U.S. Customs Brokerage, Part 6:
  Transaction Value; ABI Entry Processing · 20 Credits

CES

- Air Cargo Transportation · 16 Credits
- Certified Export Specialist (CES) (Block A) — Export-Import Basics, Incoterms, Payment Terms · 13.5 Credits
- Certified Export Specialist (CES) (Block B) — U.S. Export Controls · 12 Credits
- Certified Export Specialist (CES) (Block C) — U.S. Export Declaration (AES) Requirements · 14.5 Credits
- Certified Export Specialist (CES) (Block D) — Destination Country Import Requirements · 11.5 Credits
- Certified Export Specialist (CES) (Block E) — Ocean-Intermodal Cargo Transportation · 20 Credits
- Certified Export Specialist (CES) (Block F) — FMC Regulation of Ocean Carriers, NVOCCs, And Forwarders · 10 Credits
- Certified Export Specialist (CES) (Block G) — Air Cargo Transportation · 9 Credits
- Certified Export Specialist (CES) (Block H) — Carrier Liability, Cargo Insurance & Claim Procedures · 12.5 Credits
- Dangerous Goods Essentials for U.S. Transportation · 20 Credits
- Destination Country Import & Transit Requirements · 11.5 Credits
- Introduction to Cargo Transportation for Air Forwarders · 15 Credits
- Introduction to Cargo Transportation for Ocean Forwarders & NVO Operations Staff · 16 Credits
HOSTED BY GISTNET

WEB-BASED COURSES

Introduction to U.S. Export Controls and Declaration Procedures for International · 14.5 Credits

Introduction to U.S. Export Regulations · 7 Credits

Radioactive Materials Shipping for Transportation Intermediaries · 5 Credits

U.S. Export Compliance for Freight Forwarders (In-Depth) · 19 Credits

U.S. Exports Subject to Controls; Export Licensing Procedures (for Exporters) · 18 Credits

Dangerous Goods General and Security Awareness (short version) · 8.5 Credits

Dangerous Goods General and Security Awareness (U.S.) · 16 Credits

Dangerous Goods Shipping Under DOT/ICAO (IATA) DG Regs. for U.S. Air Forwarders · 18.5 Credits

Dangerous Goods Shipping Under the IMDG Code (for U.S. Ocean Forwarders) · 18.5 Credits

Entrenamiento de Seguridad del IAC—Conductores, Despachadores y Supervisores de AR, Incluyendo la Cadena de Custodia de Carga Revisada (C5-2010) · 19 Credits

Entrenamiento de Seguridad del IAC—Conductores, Despachadores y Supervisores de AR, SIN Cadena de Custodia de Carga Revisada (C5-2010) · 14.5 Credits

Entrenamiento de Seguridad del IAC—Personal con Acceso a Carga Aérea pero que NO Requieren Conocimiento de Operaciones de Carga Aérea (C5-2010) · 5 Credits

Entrenamiento de Seguridad del IAC—Personal de Almacén/Terminal de IAC y AR (C5-2010) · 20 Credits

Export-Import Payment Terms, Collections, Letters of Credit · 20 Credits

Export-Import Transaction Fundamentals, Using Incoterms (2011) · 20 Credits

FMC Regulatory Compliance for Ocean Forwarders and NVOs Serving U.S. Ports · 13.5 Credits

Fraud Awareness and Detection · 0.5 Credits
WEB-BASED COURSES

HOSTED BY GISTNET

**CCS / CES**

Harmonized Tariff Classification · 20 Credits

HazMat Employee Course Air Cargo Transportation Intermediary · 20 Credits

HazMat Employee Course Air Cargo Transportation Intermediary (Spanish) · 20 Credits

HazMat Employee Course Ocean Cargo Transportation Intermediary · 20 Credits

HTSUS Classification Gap Analysis Skill Evaluation (Multiple Session) · 6 Credits

HTSUS Classification Gap Analysis Skill Evaluation (Single Session) · 3 Credits

HTSUS Classification Post Evaluation; Learning by Practice and Simulation · 8.5 Credits

IAC CCSF Training, Segment 1—All Personnel, Including Chain of Custody · 11 Credits

IAC Security Training: Customer Service and Documentation Staff Under Continuous Supervision · 13 Credits

IAC Security Training: Full Charge Customer Service, Documentation and Supervisory Staff, Including Chain of Custody · 18 Credits

IAC Security Training: IAC & AR Warehouse/Terminal Staff, Including Chain of Custody · 20 Credits

IAC Security Training: IAC Security Coordinator Add-On Training Module · 4.5 Credits

IAC Security Training: IAC Security Coordinators and Alternates, Including Chain of Custody · 22.5 Credits

IAC Security Training: Personnel With Access to Air Cargo but Requiring No Air Cargo Operations Knowledge · 5 Credits

IAC Security Training: Truck Drivers, Dispatchers & AR Supervisors, Including Screened Cargo Chain-of-Custody · 19.5 Credits

IAC Security Training: Truck Drivers, Dispatchers & AR Supervisors, Without Screened Cargo Chain-of-Custody · 13.5 Credits

Information Security · 0.5 Credits

Introduction to Cargo Risk Management and Insurance · 10 Credits

Introduction to Cargo Transportation for Forwarders & Other Intermediaries (U.S.) · 13 Credits

Introduction to Dangerous Goods Shipping · 20 Credits

Introduction to Incoterms for Forwarders & Brokers · 6 Credits

Introduction to the U.S. Customs Tariff · 6 Credits

Math Used in Trade and Cargo · 12.5 Credits

Obtaining and Placing Cargo Insurance; Deciding Upon Coverage · 4.5 Credits

Ocean and Intermodal Bills of Lading · 20 Credits

Overview of Incoterms with 2010 Changes · 3.5 Credits

Overview of Incoterms with 2010 Changes (Spanish) · 3 Credits

Preparing and Processing Cargo Claims · 5 Credits

Record Management · 0.5 Credits
HOSTED BY GISTNET

CCS / CES

U.S. Country of Origin Marking
Requirements · 4 Credits

U.S. Customs Tariff (HTSUS) Classification Basics · 20 Credits

U.S. Foreign Trade Zone (FTA) Overview · 4 Credits

U.S. Reconciliation Entry Program · 3.5 Credits

Working with Incoterms Including Practical Concerns & Forwarder Issues at Time of Shipment · 12 Credits

HOSTED BY BOSKAGE COMMERCE PUBLICATIONS

CCS

BRK 101: Broker Fundamentals · 2 Credits
BRK 102: Customs Broker Exam Basics · 2.5 Credits
BRK 301: Customs Broker License Exam Preparation · 20 Credits
CLA 101: Classification I · 2 Credits
CLA 102: Classification FTAs · 1.5 Credits
CLA 103: Antidumping Counterveiling Duties · 1.5 Credits
CLA 201: Classification II · 10 Credits
CMP 101: Import Compliance · 1 Credit
CMP 102: Using Import Documents · 2 Credits
CMP 103: Introduction to CBP · 1 Credit
CMP 104: Managing Other Government Agencies · 1.5 Credits
CMP 105: Country of Origin Marking · 1 Credit
CMP 106: Understanding the Entry Summary · 1.5 Credits
CMP 107: Post Entry Responsibilities · 4 Credits
CMP 201: C-TPAT Start to Finish · 2.5 Credits
CMP 202: Understanding the Customs Regulations · 4 Credits
CMP 203: Import Compliance II · 2 Credits
CMP 301: Importing Internet Purchases · 1 Credits
CMP 302: Intellectual Property Laws & Import Protection · 1 Credits
PRC 101: Basic Import Process: Purchasing · 4 Credits
PRC 102: Basic Import Process: Foreign Suppliers · 4 Credits
PRC 104: Basic Import Process: Importing · 4 Credits
PRC 105: Basic Import Process: Customs Brokers · 4 Credits
PRC 106: Basic Import Process: Receiving · 4 Credits
PRC 107: Basic Import Process: Finance · 4 Credits
PRC 108: Basic Import Process: Engineering · 4 Credits
VAL 101: Valuation 101 · 1.5 Credits
VAL 201: Valuation 201 · 8 Credits
WEB-BASED COURSES

HOSTED BY BOSKAGE COMMERCE PUBLICATIONS

**CES**

**EXP 101:** Export Overview · 4 Credits

**EXP 102:** Key Export Regulations · 3.5 Credits

**EXP 103:** Basic Export Process · 3.5 Credits

**EXP 104:** Technology/Software/Technical Data · 3.5 Credits

**EXP 105:** Restricted Parties · 3.5 Credits

**EXP 106:** Embargoes · 4 Credits

**EXP 107:** Restrictive Trade Practices (Anti-boycott) · 4 Credits

**EXP 108:** Documentation & Recordkeeping · 6 Credits

**EU 108:** Fiscal & Customs Representation · 3 Credits

**EXP 109:** Free Trade Agreements · 6 Credits

**EXP 110:** Jurisdiction/Classification · 6 Credits

**PRC 103:** Basic Import Process: Logistics · 4 Credits

**PRC 110:** International Transportation · 1.5 Credits

**PRC 201:** Intermediate Import Process · 1.5 Credits

**PRC 301:** Transportation Cost Analysis · 12 Credits

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**CCS/CES**

**EU 101:** Defining the EU · 3 Credits

**EU 102:** Transit - Rules, Obligations, and Risks · 3 Credits

**EU 103:** Special Customs Regimes · 3 Credits

**EU 104:** Incoterms · 3 Credits

**EU 105:** Global Security Programs · 3 Credits

**EU 106:** Compliance Strategy · 3 Credits

**EU 107:** Export Controls · 3 Credits

**Export Practices Management** · 20 Credits

**Export Marketing Essentials** · 20 Credits

**Export/Import Practices Management** · 20 Credits
**CCS**

### 2014 Import Compliance Seminar - Advanced Course
April 9 · Atlanta, GA · 7 Credits  
*Hosted By: Expeditors Tradewin, LLC*

### Import Compliance - Classification, NATA and Duty Minimization
April 11 · Raleigh, NC · 7 Credits  
*Hosted By: Expeditors Tradewin, LLC*

### Can/Am Border Trade Alliance - A United Focus
May 5-6 · Ottawa, Canada · 15 Credits  
*Hosted By: Can/Am Border Trade*

### Steel Identification, Classification & Trade Law Seminar
May 14-15 · Miami, FL · 11 Credits  
*Hosted By: U.S. CBP*

### ECCN Classification
April 24 · Kansas City, MO · 8 Credits  
*Hosted By: Miller & Company P.C.*

### Import/Export Regulatory Compliance Seminar
May 14 · Philadelphia, PA · 6 Credits  
*Hosted By: BDP International, Inc.*

### Managing Harmonized Tariff Schedule Workshop - Part 2 Apparel - Import Regulations and Tariff Classification
May 15 · Alexandria, VA · 4 Credits  
*Hosted By: The World Academy*

### ISF Enforcement & Implementation Update – CBP Briefing & Hot Topics
May 15 · Woodbury, NY · 4 Credits  
*Hosted By: Long Island Import Export Association*

### PACMAN Association Annual Meeting
June 6 · Las Vegas, NV · 6.5 Credits  
*Hosted By: The World Academy*

### FTZ 101 & FTZ 201
April 1-2 · Kansas City, MO · 16 Credits  
*Hosted By: Miller & Company P.C.*

### Northeast Trade & Transportation Conference 2014
April 1-3 · New Port, RI · 20 Credits  
*Hosted By: CONECT*

### International Trade Compliance
April 8-10 · Chicago, IL · 20 Credits  
*Hosted By: Marcus Evans LTD*
EVENTS

CCS/CES

Export Documentation
April 14, 16, 22, 23, 24, 29
May 13, 14
Houston, TX · 6.5 Credits
Hosted By: Global Training Center

Advanced HTS Classification
April 22-23 · Kansas City, MO · 16 Credits
Hosted By: Miller & Company P.C.

NAFTZ Annual Spring Seminar
May 4-6 · Seattle, WA · 12 Credits
Hosted By: NAFTZ

2010 INCOTERMS New Rules Seminar
"ADVANCED CLASS" · 1/2 day
May 12 · Alexandria, VA
June 23 · Woodbridge, NJ
4 Credits
Hosted By: The World Academy

C-TPAT Security and Threat Awareness
Training · 1 day
May 13 · Alexandria, VA
June 24 · Woodbridge, NJ
6.5 Credits
Hosted By: The World Academy

"Customs Trade Partnership Against Terrorism"
Best Practice, Evidence of Implementation
Re-Validation Preparation Workshop · 1 day
May 14 · Alexandria, VA · 6.5 Credits
Hosted By: The World Academy

Managing Harmonized Tariff Schedule
May 14 · Alexandria, VA · 4 Credits
Hosted By: The World Academy

Import/Export 101 & 201
May 20-21 · Kansas City, MO · 16 Credits
Hosted By: Miller & Company P.C.

PACMAN - Import/Export Compliance Certification: Workshop and Exam
June 4-5 · Las Vegas, NV · 6.5 Credits
Hosted By: The World Academy

2014 Int'l Freight Forwarders & Customs Brokers Association of New Orleans
International Trade Symposium
June 5-8 · Point Clear, AL · 6 Credits
Hosted By: IFFCBANO

Basic Import/Export · 2 days
June 25-26 · Woodbridge, NJ · 13 Credits
Hosted By: The World Academy

Drawback Workshop
June 26 · Chicago, IL · 7.5 Credits
Hosted By: The World Academy

Certified Classification Specialist (CCLS)
April 28 – May 2 · Houston, TX
June 2 – 6 · San Francisco, CA
20 Credits
Hosted By: Global Trade Academy
QUARTERLY PROMOTIONS

GET ONE FREE
Webinar Registration when purchasing a bundle of Three

50% OFF
One CCS/CES Renewal when recruiting a student for the CCS/CES Course

50% OFF
on the CCS Course for CCS Grandfathered designees.

Member Companies can register additional participants for NCBFAA webinars at $20 after initial registration.

Offer only applies to individuals within the same office location. After first registration, please send list of names & email addresses to NEI@NCBFAA.org.

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